

Social-cognitive predictors for hearing aid use

Fischer, R.-L.¹ and Stromberger, L.²

¹Sivantos GmbH, Erlangen, Germany, ²Ruprecht-Karls-Universität-Heidelberg, Heidelberg, Germany

Motivation

Over the past years there have been many improvements for hearing aids (HA)

- Wearing comfort and size
- Hearing aid technology, e.g.
 - Feedback cancelation
 - Noise reduction
 - Speech enhancement



However, there is still:

- a big gap between the indication of HA use and the actual fitting rate.
 - More than 1/3 of people above 65 would benefit from wearing HAs, but only 11% own them (e.g. Lopez-Torres Hidalgo et al., 2009).
- a low level of hearing aid use.
 - 15% use their hearing instruments less than 1 hour / day.
 - 24% do not use their hearing instruments at all (e.g. Hartley et al., 2010).

⇒ Which factors influence the use of hearing instruments?

Methods

➤ **Theoretical framework: Health Action Process Approach (HAPA; Schwarzer, 1992)**

– Interpretation of hearing aid use as one aspect of health behaviour and application of the theoretical framework of HAPA

– Hypotheses:

1. Positive relation between self-efficacy and hearing aid use
2. No direct relation between outcome expectancies and hearing aid use

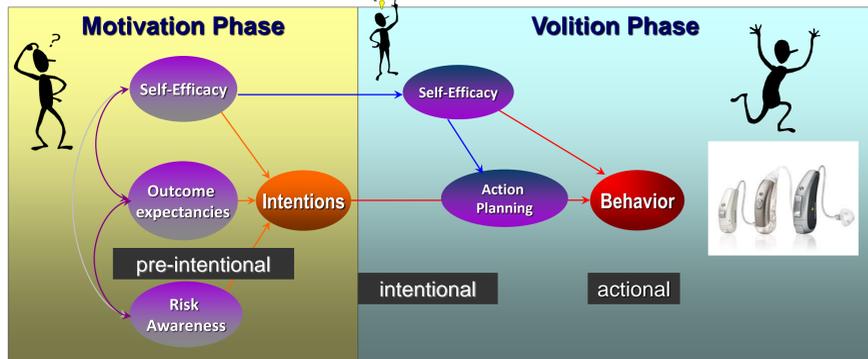


Fig 1: Health Action Process Approach: A 2-Layer Model (Schwarzer, 1992). [http://userpage.fu-berlin.de/health/hapa.htm]

➤ **Measures**

▪ Collection of self-reported data during a fitting study for Sivantos GmbH

▪ **Social-cognitive predictors**

– Self-efficacy

- Motivational: „I am sure that I will try to use my hearing aids in a variety of situations.“
- Volitional: „I am sure that I will continue to wear my hearing aids regularly, even if I do not immediately notice any positive changes.“

– Outcome expectancies

- Positive: „Wearing my hearing aids will make me more resilient throughout daily life.“
- Negative: „Wearing my hearing aids every day will require great willpower.“

▪ **Hearing aid use**

- Daily usage time (% of awake time)
- Usage habits (frequency and variety for nine different daily-life situations, e.g. telephone chat, leisure time, etc. as reported in Williger & Lang, 2015)

▪ **Control variables:** age, gender, hearing loss, hearing aid experience

➤ **Participants**

- 30 experienced hearing aid users (age 53 - 91 years, $M = 76.83$, $SD = 8.77$, 63% male)
- Bilateral sloping sensorineural hearing loss ($M = 52.90$ dB HL; $SD = 6.65$)

References:

- Hartley, D., Rochtchina, E., Newall, P., Golding, M. & Mitchell, P. (2010). Use of hearing aids and assistive listening devices in an older Australian population. *Journal of the American Academy of Audiology*, 21(10), 642-653. doi: 10.3766/jaaa.21.10.4
- López-Torres Hidalgo, J., Gras, C. B., Lapeira, J. T., Verdejo, M. Á. L., del Campo del Campo, J. M. & Rabadán, F. E. (2009). Functional status of elderly people with hearing loss. *Archives of Gerontology and Geriatrics*, 49(1), 88-92. doi: 10.1016/j.archger.2008.05.006
- Schwarzer, R. (1992). Self-Efficacy in the Adoption and Maintenance of Health Behaviors: Theoretical Approaches and a New Model. In R. Schwarzer (Hrsg.), *Self-efficacy: Thought control of action* (p. 217-243). New York, NY: Taylor & Francis.
- Williger, B. & Lang, F. R. (2015). Hearing Aid Use in Everyday Life: Managing Contextual Variability. *Gerontology*, 61(2), 158-165. doi: 10.1159/000366062

Results

➤ **Descriptive statistics**

Tab 1: Descriptive statistics for the social-cognitive predictors and the hearing aid usage.

Variable	M	SD	Range		Note:
			Min	Max	
SE	3.44	0.83	1.00	4.00	SE = Self-efficacy
OE	3.63	0.80	1.00	4.00	OE = Outcome expectancies
FU	4.34	0.95	1.78	5.00	Scale: 1 = not to 4 = completely agree
DV	8.23	1.61	4.00	9.00	FU = frequency of usage
WT in %	78	26	10	100	Scale: 1 = never to 5 = always
					DV = Diversity of situations
					Scale 0 = no to 9 use in all situations
					WT = daily wearing time

➤ **Relations among social-cognitive variables and hearing aid usage**

- High positive correlation between outcome expectancies and wearing time, diversity and frequency of hearing aid use [$r(28) = .61$ to $.74$; $p \leq .01$]
- Weak positive correlation between self-efficacy and hearing aid use [$r(28) = .30$ to $.35$; $p \leq .10$]
- Moderate positive correlation between HA experience and diversity of HA use [$r(28) = .38$; $p \leq .05$]

➤ **Prediction of hearing aid usage from social-cognitive variables**

- Multiple hierarchical regression analysis
- 1st step: self-efficacy and outcome expectancies
- 2nd step control variables: age, PTA, HA experience and gender

Prediction of wearing time

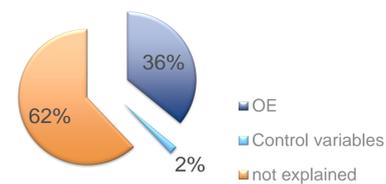


Fig 2: Illustration of the predictive value (R^2_{corr}) of self-efficacy, outcome expectancies and control variables (age, PTA, HA experience, gender) for variances in wearing time.

- OE significantly predicts wearing time ($\beta = .57$, $t(27) = 3.72$, $p = .001$)
- OE explains substantial variance ($R^2 = .40$, $F(2,27) = 8.99$, $p = .001$)
- Control variables did not contribute to the prediction accuracy

Prediction of diversity

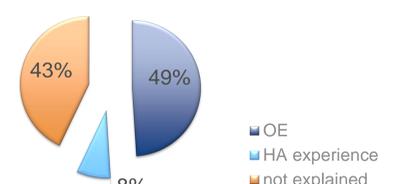


Fig 3: Illustration of the predictive value (R^2_{corr}) of self-efficacy, outcome expectancies and control variables (age, PTA, HA experience, gender) for variances in diversity of wearing situations.

- OE significantly predicts diversity of hearing aid use ($\beta = .65$, $t(27) = 4.77$, $p < .001$)
- OE explains substantial variance ($R^2 = .53$, $F(2,27) = 14.89$, $p < .001$)
- HA experience significantly predicts diversity ($\beta = .37$, $t(23) = 2.65$, $p = .01$)

Frequency of hearing aid use

- OE is a significant predictor ($\beta = .70$, $t(27) = 5.32$, $p < .001$) and explains substantial variance ($R^2 = .56$, $F(2,27) = 17.13$, $p < .001$)
- Control variables did not contribute to the prediction accuracy

Conclusions

Influence of social-cognitive predictors on hearing aid use

- Self-efficacy has only a weak predictive value.
- However, people with positive outcome expectancies use their hearing aids longer, more frequently and in more hearing situations.

Possible explanations

- Positive selection with respect to self-efficacy (see descriptive statistics).
- Self-efficacy and outcome expectancies of experienced HA users might be influenced by their current behaviour.

Outlook

- Longitudinal study was conducted with novice HA users (ongoing analyses).
- Scope: Do social-cognitive factors predict preferred gain level for first fit and influence the acclimatisation process?
- If future research confirms the importance of social-cognitive variables, the acoustician should consider these variables in the fitting process.